

Add. 3		Course program for the first, second and third level (cycle) of studies			
1.	Course title	Entrepreneurship and Small Business			
2.	Code	258			
3.	Study group(s)	PI, TML, TI, HIMV, MSKI, IIM, MV, EE, MHT, AUS, IND, DK			
4.	The organizer of the study program (unit, institute, department)	Faculty of Mechanical Engineering - Skopje, Ss. Cyril and Methodius University in Skopje			
5.	Level (first, second, third)	First			
6.	Academic year / semester	Summer	7.	ECTS credits	4
8.	Instructor	Prof. Radmil Polenakovik PhD			
9.	Prerequisites	None			
10.	Course objectives (competences): Competent to start and manage small business, development of competences for initiative, innovativeness, proactive thinking, self-confidence, calculated risk taking, etc.				
11.	Course content: Entrepreneurship and entrepreneurial learning, entrepreneurship concept, generating of business ideas, business plan, new products development, small business marketing, business skills, business strategy, human resource management, accounting and finances, business legal forms, virtual firm.				
12.	Study methods: Interactive teaching, Laboratory and/or in-class exercises, individual and/or team work on projects, self-study.				
13.	Total hours	6 ECTS x 30 hours = 180 hours			
14.	Hours allocation per activity:	30 + 30 + 30 + 60 + 30 = 180 hours			
15.	Lectures/Lab	15.1.	Lectures	30 hours	
		15.2.	Lab (student work)	30 hours	
16.	Project Work/Assignments	16.1.	Project assignments	30 hours	
		16.2.	Individual assignments	60 hours	
		16.3.	Self-study	30 hours	
17.	Points/Marks:				
	17.1.	Tests	60 points		
	17.2.	Projects	30 points		
	17.3.	Attendance	10 points		
18.	Grading scale	Under 50		5 (five) (F)	
		51 - 60 points		6 (six) (E)	
		61 - 70 points		7 (seven) (D)	
		71 - 80 points		8 (eight) (C)	
		81 - 90 points		9 (nine) (B)	
		91 - 100 points		10 (ten) (A)	
19.	Prerequisites for taking the final exam	Realized activities 17.2			
20.	Language of Instruction	Macedonian			
21.	Course evaluation	Student questionnaires and other forms of continuous evaluation			
22.	Textbooks				
	22.1.	Instruction materials			
		No.	Author	Title	Publisher

		1.	Radmil Polenakovik (editor) and grope of authors	How to start your own business?	UKIM-BSC print	2007
		2.	Radmil Polenakovik, Dragan Shutevski	Innovation and Entrepreneurship	NCDIEL Print	2012
		3.				
	22.2.	Supplemental Instruction Materials				
		No.	Author	Title	Publisher	Year
		1.	R. Hisrich, M. Peters, D. Shephred	Entrepreneurship	McGraw-Hill	2006
		2.	P. Drucker	Innovation and entrepreneurship	Harper Business	2006