



#### PERSONAL INFORMATION

Name	KOCHOV ATANAS			
Address	BAGDADSKA 15-37, 1000 SKOPJE, REPUBLIC OF MACEDONIA			
Telephone	Home: + 389 2 3060123; work: + 389 2 3099230,			
	cell: + 389 71 299299;			
Fax	+ 389 2 3099298			
E-mail	atanas.kochov@mf.edu.mk; atanaskocov@fulbrightweb.org			
Nationality	Macedonian			
Date of birth	08.03.1966			
Gender	MALE			
• Dates (from – to)	2008- 2012 2012- 2016			
<ul> <li>Name and address of employer</li> </ul>	University St Cyril and Methodius in Skopje, Faculty of Mechanical Engineering, P.O.Box 464 1000 Skopje, Republic of Macedonia			
<ul> <li>Type of business or sector</li> </ul>	Higher education			
Occupation or position held	Dean of the Faculty of Mechanical Engineering			
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2008- presence Board of Governors, JRC – Joint Research Center, EU Comission			
<ul> <li>Type of business or sector</li> </ul>	Consultancy to the Director General			
Occupation or position held	Member of the Board of Governors, presenting the Ministry of Education and Science of the Republic of Macedonia ;			
• Main activities and responsibilities	The JRC Board of Governors assists and advises the Director-General and the Commission on matters relating to the strategic role of the JRC and its scientific, technical and financial management. Individual Board members have also an important role in representing the interests of the JRC in their respective Member States and FP7 Associated Countries. The Board establishes its own rules of procedure, which are reviewed periodically. The Board consists of high-level representatives from the EU Member States and FP7 Associated Countries. The Commission upon designation of the country's authorities nominates them. Every three years, the Board Members elect the Board's Chairperson, Deputy Chairperson and its Delegate to the High Level User Group (the group of representatives from the customer Directorate-General providing input to the elaboration of the JRC work programme).			

<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2007- presence UNIDO- United Nation Industry Development Program, NCPC - Macedonia, National Cleaner Production Center , Macedonia			
	Director of the NCPC			
<ul> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	<ul> <li>Implementation of the cleaner production in Macedonian companies</li> <li>Director of the NCPC Macedonia; National coordinator &amp; expert for cleaner production</li> <li>Member of the Advisory Board</li> <li>Member of the UN RECP net Board</li> <li>Under the coordination of the UNIDO project manager and in close cooperation with the international expert, the national CP expert will provide technical assistance implementation of Resource Efficiency and Cleaner Production in Macedonia</li> <li>Development of regional Postgraduate study program under the umbrella od UNIDO</li> <li>Work with small and medium enterprises in the region in the process of implementation of resource efficient and cleaner production technologies as well as low carbon technologies for improvement of the competitiveness of the SME's</li> <li>International expertise for the region of Western Balkan countries and Central Asia and Caucasus countries within the RECPNet.</li> </ul>			
• Dates (from – to)	December 2005 – presence			
<ul> <li>Name and address of employer</li> <li>Type of business or sector</li> </ul>	Macedonian – American Alumni Association - NGO Association of Fulbright Alumni, Ron Brown, Humphrey, JFDP, IVLP, YES and other programs sponsored by the US Government in cooperation with US Embassy in Skopje, Macedonia			
Occupation or position held	President			
Projects:	<ul> <li>Regional Conference for Scientific and Technological Innovation for Greater Economic Revitalization (S-TIGER)</li> <li>Internship program for students</li> <li>Networking of MAAA offices</li> <li>FAST – Fulbright Academy for Science and Technology</li> <li>American Corners in Bitola, Stip, Struga</li> <li>Service Learning for people with disabilities</li> <li>Mapping mountain bike trails in Macedonia</li> </ul>			
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2005- 2008 CIRKO – Centre for Research, Development and Continuing Education , Skopje, Macedonia; P.O.Box 464 1000 Skopje, Republic of Macedonia			
Type of business or sector	Advanced Mechanical engineering services for SMEs, 3D modeling, simulation, visualization, workshops, seminars			
<ul> <li>Occupation or position held</li> </ul>	General Manager			
<ul> <li>Main activities and responsibilities</li> </ul>	e-BIZ Centre - USAID project for, established as joint venture between Faculty of Mechanical Engineering and e-BIZ office for use of advanced engineering systems and Information technology for the improvement of the Macedonian tool and die development shops skills and their position on the global market as well as development of the concurrent engineering in Macedonia The Executive Manager for the Center. Responsibility includes all daily operations in the Center, managing the business, harmonizing different activities, keeping			

track of other similar actions in this field, liaising with e-BIZ, supervising the preparation of the financial reports and material expenses, as well as the preparation of the narrative monthly and quarterly reports.

The Executive Manager acts on the behalf of company to assure that the product that gets created reduces cost, increases productivity, or in some other way adds value.

The Executive Manager is part (80%) time employee at the MES CE. Current activities at the Faculty take up to 20% of each work week.

#### **TEACHING EXPERIENCE**

<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> </ul>	<b>1991- presence</b> Faculty of Mechanical Engineering, Skopje, Macedonia; P.O.Box 464 1000 Skopje, Republic of Macedonia High education	
Occupation or position held	Full time Professor	
• Main activities and responsibilities	<ul> <li>Teaching different courses:         <ul> <li>Introduction to the technology of composite materials,</li> <li>Metal forming processes,</li> <li>Theory of Plasticity,</li> <li>Machines and Manufacturing processes;</li> <li>3D engineering</li> <li>Rapid prototyping, rapid tooling</li> <li>Supply chain management</li> <li>Management of technology innovation</li> <li>Computer Aided Engineering</li> <li>Computer Aided injection molding processes</li> </ul> </li> <li>Chief of the Laboratory for Metal forming Processes         <ul> <li>Jan 1996 - Oct 2000, and September 2004-2008</li> <li>Provided consulting services, including strategic plans for development of new tools and products produced by using metal forming process; rapid prototyping, rapid tooling</li> <li>Participation in more than 250 technical projects for private companies (project for technical development; project for tool design and machines; preparation of business and strategic plans for new products);</li> </ul></li></ul>	
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2012-2016 University of Donja Podgorica, Podgorica, Montenegro	
Type of business or sector	Higher education	
Occupation or position held	Visiting professor	
<ul> <li>Main activities and responsibilities</li> </ul>	Teaching courses : Management of technology innovation, Technology of rapid prototyping; Technology of composite materials	
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2017 - Presence University of Iberoamericana Puebla, Mexico	
Type of business or sector	Higher education	
Occupation or position held	Visiting professor	
<ul> <li>Main activities and responsibilities</li> </ul>	Teaching courses : Mechanics of materials, Engineering materials science, Sustainable development	
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> </ul>	2007 - 2012 Faculty for Mechatronics; Tetovo State University, Republic of Macedonia	

<ul> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	<ul> <li>High education</li> <li>Professor (visiting professor)</li> <li>Teaching</li> <li>3D engineering</li> <li>System engineering</li> </ul>
Date: Location: Company: Type of business or sector Position: Description:	January – September 2004 Seattle, USA University of Washington, Department of Mechanical Engineering Postdoctoral research Research assistant for the Project "New carbon fiber composite development for designing chasis for terrenian roller blades, supported by USA State Department Invited professor; courses: Finite Element Analysis; Mechanics
Date: Location: Company: Position: Description:	Dec 2002 - May 2003 <b>University of Applied Sciences – Wildau, Germany</b> • IQN – Technology of New Materials, Wildau, Germany; (International Quality Network) <b>Visiting professor for the course:</b> • Technology of composite materials
Date: Location: Company: Type of business or sector Position: Description:	September '95 - August '96 Seattle, USA University of Washington, Department of Mechanical Engineering Education, PhD research Research assistant for the Project "High temperature composites" supported by USA Navy Research Office. Teaching Assistant; courses: Mechanics of Materials; Finite Element Analysis
CONSULTANCY work • Dates (from – to) • Name and address of employer • Type of business or sector • Occupation or position held • Main activities and responsibilities	2012-present EU Commission, <b>DG Strategic Committee</b> <b>Consultancy, Research and Development program of the EU</b> Presenting the Republic of Macedonia Strategic planning of the research and development in the EU and associate countries, project evaluations
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	2012 - present EU Commission, <b>ERA – European Research Area</b> <b>Consultancy, Research and Development program of the EU</b> Strategic planning for the research area of the EU member and associate countries.
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	2012- July 2013 Macedonian National Committee for scientific and technological development, Macedonian Ministry of Education and Science President of the National Council for Science and Research President of the Board Review of projects and recommendations
• Dates (from – to)	2006- 2012

<ul> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	<ul> <li>Macedonian National Committee for scientific and technological development, Macedonian Ministry of Education and Science National Coordinator for technical projects</li> <li>Consultant &amp; member of commission</li> <li>Review of projects and recommendations</li> </ul>
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> <li>Main activities and responsibilities</li> </ul>	<ul> <li>2005- 2010</li> <li>National Committee for Accreditation of the high education in Macedonia</li> <li>Accreditation of high education institutions and Universities in Macedonia</li> <li>Consultant &amp; member of commission</li> <li>Review of projects and recommendations</li> </ul>
<ul> <li>Dates (from - to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> </ul>	<ul> <li>April - 2007 – 2013</li> <li>EDC - Educational development center under the USAID BiH ( development of e-BIZ centers in BiH), Boston, USA Consultancy</li> <li>Consultant for development e-BIZ Center of Excellence for the machine tool industry and CAD/CAM in wood industry in BiH</li> <li>Develop an initial list of information needed to assess the opportunities for using CAD/CAM and other ICT applications in the tool-and-die sector. Determine whether the information provided by the project in response to the list is adequate to develop the deliverables; if not, identify the additional information required.</li> <li>Determine whether and how CAD/CAM and other ICT applications can quickly and significantly improve the competitiveness of the Tool &amp; Die sector in BiH, and could become core offerings of a self-sustainable for-profit e-BIZ Enterprise.</li> <li>Develop a business case for CAD/CAM applications, along with any other high impact technologies (defined as ICT applications that can quickly and significantly improve the competitiveness of the industry), to serve as the core offerings of an e-BIZ Enterprise. The business case will include the specific inputs required for the e-BIZ enterprise to be successful, the market rationale, and a revenue model, i.e., the major factors that determine the business model for the high impact ICT provider to become a self-sustainable business</li> </ul>
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> </ul>	July 2006 – July 2007 <b>TDI – Irish Consultants Agency for Foreign Direct Investment</b> in the Republic of Macedonia Consultancy Local expert for knowledge; study for the industry sector – automotive industry and machine tool & die industry
<ul> <li>Dates (from – to)</li> <li>Name and address of employer</li> <li>Type of business or sector</li> <li>Occupation or position held</li> </ul>	April - 2007 – presence ICL Grupa, USA Consultancy Consultant for development supply chain management for machine tool industry in Republic of Macedonia
Date: Location: Company: Type of business or sector Position: Description: Date: Location: Page 5 - Curriculum vitae of Kocov Atanas	2004- April 2005 Macedonian National Observatory VET , Vocational Educational Training in Republic of Macedonia, ETF-EU Consultancy, expertise Expert, consultant • Annual report July, 2000 - October, 2001 Head Office, Zagreb, Croatia

Company: Type of business or sector Position: Description:

#### U.S. Trade and Development Agency (USTDA) Business development, Consultancy Consultant for Definitional Mission for Balkan Gas Project

 Assessing viable projects to receive TDA grant funding, and preparation of projects for feasibility studies, training grants, orientation visits and other technical assistance in support of future U.S. exports.

Dates: Location: Company: • Type of business or sector Position: Description:	<ul> <li>1999 - 2003</li> <li>Skopje, Macedonia</li> <li>Energosistem, Consulting company</li> <li>Consultancy, engineering</li> <li>Consultant</li> <li>Logistic support for the settling of the PHARE project "Investment options in the Energy Sector in R.Macedonia" . Leader is Greek Company EXERGIA and Consortium (CESEN, CSFTA) , sponsored by EU. Local partner Energosistem - Skopje as temporary Project office.</li> <li>Assisted in preparation of information; project proposals and documentations,</li> <li>Translating English/Macedonian</li> </ul>
Date: Location: Company: Type of business or sector Position:	2000-2004 Skopje MUNICIPALITY "Kisela Voda" - Skopje Counsellor Member of the Municipality Council for local community " Kisela Voda" 2000-2005
Date: Location: Company: Type of business or sector Position:	Skopje JUDG ( preschool) Buba Mara - Skopje Advisory and Executive Board, President
Date: Location: Company: Type of business or sector Position: Description:	<ul> <li>1992 - 2000</li> <li>Stenhaussen Strasse 74, CH 6300 Zug, Switcherland</li> <li>ALOKA Holding Europe A.G.</li> <li>Medical equipment, Consultancy</li> <li>part-time employee as service consultant</li> <li>Assessing the market for needs of Medical equipment</li> <li>Planning and organization</li> <li>Service and training courses for new users</li> <li>Translating English/Macedonian.</li> </ul>
<ul> <li>Dates (from – to) Location: Company:</li> <li>Type of business or sector Position: Description:</li> </ul>	<ul> <li>Sep 1990 - Nov. 1991</li> <li>Skopje, Macedonia</li> <li>High school "Nikola Tesla", Electro-Mechanical School Center</li> <li>education</li> <li>Teacher</li> <li>Courses:</li> <li>Organization and economics in metal industry;</li> <li>Machine's Design</li> <li>Manufacturing for Engineers</li> <li>Manufacturing Engineering and Technology</li> <li>Static's</li> <li>Technology for professional experience - metal cutting - Theory and Practice</li> <li>Preparation of courses core curriculum</li> </ul>

## INTERNATIONAL WORK EXPERIENCE

Date:	May-September 1989
Location:	Lisbon, Portugal
Company:	Petrocemica e GAS de Portugal
Position:	Business analyst
Description:	<ul> <li>Internship program through IAESTE</li> </ul>

Date:
Location:
Company:
Position:
Description:

June – September 1990 University of Airspace, Delft Holland Department for materials Researcher

Internship program IAESTE

## EDUCATION AND TRAINING

<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing education and training</li> <li>Principal subjects/occupational skills covered</li> <li>Title of qualification awarded</li> </ul>	September 2007 - October 2007 University of Vienna, Executive Management school for business Vienna, Austria Composite materials, plastic deformation, numerical simulations Management for Small and medium businesses
<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing education and training</li> </ul>	1997 - may 2002 University "St. Kiril and Metodij"; Skopje, Macedonia
• Principal subjects/occupational skills covered	Composite materials, plastic deformation, numerical simulations
<ul> <li>Title of qualification awarded</li> </ul>	Ph.D. <u>Thesis:</u> "Theoretical and Experimental investigation of composite materials and their implementation in metal forming tool design"
<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing education and training</li> </ul>	September '95 - August '96, University of Washington, Department of Mechanical Engineering, Seattle, USA. Ph.D. studies
Principal subjects/occupational skills covered	Composite materials, plastic deformation, numerical simulations
Title of qualification awarded	Ph.D. studies <u>Project</u> "High temperature composites" supported by USA Navy Research Office;
<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing</li> </ul>	November, 1992 - October, 1994 University "St. Kiril and Metodij"; Skopje, Macedonia
education and training • Principal subjects/occupational skills covered	plastic deformation, numerical simulations
Title of qualification awarded	M.Sc. in Mechanical Engineering <u>Thesis</u> : "Analysis of the stress-strain condition in the process of fine-blanking by using Finite Element Method"
<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing</li> </ul>	October, 1985 - June, 1990 University "St. Kiril and Metodij"; Skopje, Macedonia
education and training • Principal subjects/occupational skills covered	plastic deformation, numerical simulations
Title of qualification awarded	B.Sc. in Mechanical Engineering <u>Thesis</u> : "Automatic design of the technology and construction of the forging tools" Student of the Generation 1985-1990, Award from the Rector of the University "St. Kiril and Metodij" - Skopje

<ul> <li>Dates (from – to)</li> <li>Name and type of organization providing education and training</li> <li>Principal subjects/occupational skills covered</li> <li>Title of qualification awarded</li> </ul>	December 2007 United Nation, UNIDO Wien, Austria REAP, Social Corporate Responsibility ed Managing SCR projects
	Japanese International Cooperation Agency JICA, Sapporo, JAPAN
Institution: Date: Description:	May 2005- July 2005 Management training courses for Production Management for South East European Countries Small Business Management; TQM
Date:	November 11- 18, 2005
Institution: Company: Description:	TECOS Celje, Slovenia TECSO Slovenian Tool and Die Development Centre) Improvement of the Marketing Skills for Macedonian Machine Tool Shops Collaboration between TECOS and CIRKO MES CE for the improvement of the marketing skills of the Macedonian tool and die development shops and use of advanced engineering systems for concurrent engineering
Date:	February 19 - March 4, 2006
Location: Company:	TECOS Celje, Slovenia TECOS Slovenian Tool and Die Development Centre)
Description:	Reverse Engineering technologies Collaboration between TECOS and CIRKO MES CE for the development of the new business in Macedonia; reverse engineering as a service offered to different customers as are: dentist, arts, mechanical engineering
Date: Location: Company: Position: Description:	May - June 2003 University of Applied Sciences – Wildau, Germany IQN – Technology of New Materials, Wildau, Germany; (International Quality Network) Participant for the preparation of the International Quality Network Attended different courses for establishing international quality network for collaboration among students from South Eastern Europe
Institution:	Centre for International Management, Skopje, Macedonia
Date: Description:	October, 1999 - November, 1999 Management training courses for Planning, Leaderships and Organisation as main Management functions
Institution: Date: Description:	Ecotron Intl. Service, Swiss June - July 1998 Ecotron Intl. Service training on Aloka Ultrasound Products, Ecotron for Aloka, Aloka Holding Europe A.G., Zug, Switzerland
Institution: Date: Description:	Faculty for Aeronautics, Delft, Holland July-August '90 Research assistant for the Project "Recent Development in Shell Stability Analysis".
Institution:	Institute Petrocemica e Gas de Portugal - Lisbon, Portugal
Date: Description:	June- September'89 planning, organization and cost estimation, project: "New aspects of Portugal's Petrocemica development"

SOCIAL SKILLS

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Membership of professional bodies:

AND COMPETENCES	Member of the MSME (Macedonian Society of Mechanical Engineering); since ebruary 1995		
	<ul> <li>Member of ASME (American Society of Mechanical Engineering); since March 1997</li> </ul>		
	<ul> <li>Member of the Council of the Municipality "Kisela Voda", Skopje, 2000-2004</li> <li>Member of the Managerial Board of JUDG "Buba Mara"- Skopje 2000-2004</li> <li>President of the Managerial board of JUDG Buba Mara – Skopje, 2004- presence</li> <li>President of MAAA (Macedonian American Alumni Association) since November 2005</li> <li>Member of the directing committee of the Municipality of Skopje for cultural and scientifically achievements award " 13 Noemvri" – Skopje</li> <li>Member of SPICE - Science Park and Innovation Center Experts Group</li> <li>Member of the National Board for Accreditation of the high education in Macedonia, since September 2006-2010</li> <li>Member of the Macedonian Scientific Committee</li> <li>Member of the national committee for Innovation and entrepreneurship</li> <li>President of the Macedonian Council for Science and research</li> </ul>		
TECHNICAL SKILLS AND COMPETENCES With computers, specific kinds of equipment, machinery, etc.	Word; excel, IT, Internet, application software's, MS office, CAD/CAM/CAE, ALGOR, LUSAS-FEA, ABAQUS, SolidWorks, 3D modelling; reverse engineering technologies; SUN Micro system equipment; project management		
OTHER SKILLS AND COMPETENCES <i>Competences not mentioned</i> <i>above.</i>	<ul> <li>Managerial skills</li> <li>professional experience as a Teacher and Teaching assistant,</li> <li>knowledge for study and courses organisation and curriculum development</li> <li>training program in different countries in Europe and USA,</li> <li>participation in International Projects</li> <li>preparation of project proposals, reports and final reports</li> </ul>		

- preparation of project proposals, reports and final reports courses for Management, planning, organising Knowledge of IT literacy, etc. •
- •

# LANGUAGES

	Speaking	Writing	Reading
English	5	5	5
Serbian, Croatian, Bosnian	5	5	5
Greek	3	3	3
Bulgarian	4	3	4
Russian	4	4	4

#### Awards and Scholarships:

- Student of the generation "University "St. Kiril and Metodij" Skopje, Faculty of Mechanical Engineering (1985-1990)
- First place for the student competition for Mechanical Engineering in Former Yugoslavia (1988, 1989)
- IAESTE exchange program for students for improvement of the technical experience (Portugal 1989, Netherlands 1990)
- Scholarship for PhD studies at University of Washington, Seattle, USA, 1995
- DAAD scholarship (Germany, 2003)
- Fulbright scholarship (USA, 2004)
- JICA (Japanese International Cooperation Agency) scholarship (Japan, 2005)
- TEMPUS IMG (Individual Mobility Grant, EU Commission, August-September 2005)
- Training program sponsored by USAID through World Learning program (Slovenia November 2005 -2008)
- Participant at the German Rector Conference (Kotor, Montenegero, September 2006, 2008, 2010, 2012 for the academia-industry relation development)
- UNIDO expert seminars for experts in RECP Resource efficiency and Cleaner Production Technologies
- UNIDO expert seminars for Low Carbon Technologies